

ACN Annual Program

Hot Topics in the Nonprofit Sector from the Consultants' Point of View: Healthcare, Budget Cuts and more.

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Gregg Mellinger, Vice President- USI Insurance Services

Gregg has been in the insurance industry for over 30 years and has experience serving clients in nonprofit, private & public sector. His clients range from middle market to large national clients. He also supports smaller local organizations, with limited resources yet need expert level guidance and access enjoyed by larger firms.

Over his career, Gregg has worked on both the insurance carrier (wholesale) side of the industry and also on the brokerage & consulting side aspect. He has worked for organizations such as Aon, Pacific Life, Corporate Benefit Consultants and USI in senior & executive roles. His inside knowledge of the insurance & pharmaceutical companies, enables his delivery of effective multi-year cost containment strategies and solutions for clients.

One of the biggest expenses for an employer is their group health plan for employees and this is where Gregg is most passionate about serving. Helping his clients achieve their mission, while providing their employees with a quality benefits package that is on budget and sustainable. He was educated at The University of Akron and has his LUTCF & AMTC industry designations.

Gregg is a founding member of a successful local 501(c)(3), actively serves in his community, church and other worthy causes. (and...he loves dogs)