

Association of Consultants to Nonprofits Profit & Loss Budget Overview July 2022 through June 2023

ACN FY2023-24 BUDGET PROPOSAL TO MEMBERSHIP (July 2023 - June 2024)

Board approved on 5/24/23

	Jul 23	Aug 23	Sep 23	Oct 23	Nov 23	Dec 23	Jan 24	Feb 24	Mar 24	Apr 24	May 24	Jun 24	TOTAL Jul '23 - Jun 24
Ordinary Income/Expense													
Income													
4010 Membership Dues - Renewals	1,950.00	3,300.00	1,595.00	1,800.00	2,950.00	2,350.00	4,000.00	3,250.00	2,025.00	1,150.00	3,100.00	2,115.00	29,585.00
4011 Membership Dues-New Member	250.00	500.00	250.00	500.00	250.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	5,250.00
4012 Certification Program (CAN DO IT)	0.00	0.00	2,500.00	0.00	0.00	0.00	0.00	0.00	0.00	2,500.00	0.00	0.00	5,000.00
4013 Membership Dues-LGBTQ+ Pow	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4020 Program Events													
4022 Chapter Meeting Attendee	0.00	0.00	40.00	0.00	0.00	40.00	0.00	0.00	40.00	0.00	0.00	40.00	160.00
Total 4022 Chapter Meeting Attendee	0.00	0.00	40.00	0.00	0.00	40.00	0.00	0.00	40.00	0.00	0.00	40.00	160.00
4023 Annual Meeting Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4023a Annual Meeting Attendee	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4023b Ann Mtg-Sponsor/Exhibitor	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4024a Coffee Connections	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4024b Happy Hours	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4025 Webinar Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 4020 Program Events	0.00	0.00	40.00	0.00	0.00	40.00	0.00	0.00	40.00	0.00	0.00	40.00	160.00
4030 Sponsorship - Prog,Coffee,	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4035 Newsletter/Email Advert,	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4040 Interest Income	1.75	1.75	1.75	1.75	1.75	1.75	1.75	1.75	1.75	1.75	1.75	1.75	21.00
4065 Other Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Income	2,201.75	3,801.75	4,386.75	2,301.75	3,201.75	2,891.75	4,501.75	3,751.75	2,566.75	4,151.75	3,601.75	2,656.75	40,016.00
Gross Profit	2,201.75	3,801.75	4,386.75	2,301.75	3,201.75	2,891.75	4,501.75	3,751.75	2,566.75	4,151.75	3,601.75	2,656.75	40,016.00
Expense													
5000 Board Expenses													
5035 Board Mtg. & Retreat Exp.	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5040 Board Travel Stipend	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 5000 Board Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5500 Membership Expenses													
5520 Membership Incentives	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5530 Member Referral Program	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	240.00
5540 Ambassador/Vol. Incentive	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5545 Membership Recruitment Gat	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
55?? EMPOWER Group Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 5500 Membership Expenses	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	240.00
6000 General & Admin. Exp													
6020 Office Rental	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6030 Bank Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6035 Merchant Account Fees	60.00	75.00	150.00	90.00	110.00	105.00	55.00	164.00	98.00	80.00	976.00	225.00	2,188.00
6038 Office Supplies	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	120.00
6050 Zoom Video Conferencing	16.50	16.50	16.50	16.50	16.50	16.50	16.50	16.50	16.50	16.50	16.50	16.50	198.00
6060 Survey Monkey Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6065 Email Expense	12.00	12.00	12.00	12.00	12.00	12.00	12.00	12.00	12.00	12.00	12.00	12.00	144.00
6100 Liability & D&O Insurance	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	403.00	1,000.00	0.00	1,403.00
6110 Ann. Rpt, License & Permit	0.00	0.00	0.00	13.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	13.00
6140 Professional Fees													
6141 Administrative	7,500.00	0.00	0.00	7,500.00	0.00	0.00	7,500.00	0.00	0.00	7,500.00	0.00	0.00	30,000.00
6142 Accounting	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6144 Consulting	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6146 Legal Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 6140 Professional Fees	7,500.00	0.00	0.00	7,500.00	0.00	0.00	7,500.00	0.00	0.00	7,500.00	0.00	0.00	30,000.00
6180 Gift & Donations Expense	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	300.00
6190 Miscellaneous Expense	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	1,200.00
Total 6000 General & Admin. Exp	7,723.50	238.50	313.50	7,766.50	273.50	268.50	7,718.50	327.50	261.50	8,146.50	2,139.50	388.50	35,566.00
7000 Marketing													
7010 Marketing & Advert. Intern													
7020 Ad Speciality Items	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
7021 Social Media	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
7022 Email Marketing	55.00	55.00	55.00	55.00	55.00	55.00	55.00	55.00	55.00	55.00	55.00	55.00	660.00
7010 Marketing & Advert. Intern - Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 7010 Marketing & Advert. Intern	55.00	55.00	55.00	55.00	55.00	55.00	55.00	55.00	55.00	55.00	55.00	55.00	660.00
7030 Website Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,550.00	0.00	0.00	1,550.00
7035 Website Coding & Graphics	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
7040 Regist, Conf, Exhib Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 7000 Marketing	55.00	55.00	55.00	55.00	55.00	55.00	55.00	55.00	55.00	1,605.00	55.00	55.00	2,210.00
8000 Program & Event Exp.													
8015 Chapter Meeting Expense	0.00	0.00	250.00	0.00	0.00	250.00	0.00	0.00	250.00	0.00	0.00	250.00	1,000.00
8020 Hybrid Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
8025 Annual Meeting Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
8055 Networking Event Exp	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
8055a Coffee Connections	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
8055b Happy Hours	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
8065 Honoraria for Presenters	0.00	0.00	250.00	0.00	0.00	250.00	0.00	0.00	250.00	0.00	0.00	250.00	1,000.00
8075 Ad NPR Promotional Items	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 8000 Program & Event Exp.	0.00	0.00	500.00	0.00	0.00	500.00	0.00	0.00	500.00	0.00	0.00	500.00	2,000.00
Total Expense	7,798.50	313.50	888.50	7,841.50	348.50	843.50	7,793.50	402.50	836.50	9,771.50	2,214.50	963.50	40,016.00
Net Ordinary Income	(5,596.75)	3,488.25	3,498.25	(5,539.75)	2,853.25	2,048.25	(3,291.75)	3,349.25	1,730.25	(5,619.75)	1,387.25	1,693.25	0.00
Net Income	(5,596.75)	3,488.25	3,498.25	(5,539.75)	2,853.25	2,048.25	(3,291.75)	3,349.25	1,730.25	(5,619.75)	1,387.25	1,693.25	\$0.00